Treasurer’s Report

The Augustine Fellowship, S.L.A.A., Fellowship-Wide Services

2026 Annual Business Conference/Meeting

submitted July 2026

This Treasurer's Report:

- Is based on our income and expenses from October 2025 through June 2026, nine of the twelve months of our 2025-2026 fiscal year.
- Is based on the data reviewed by the Board Finance Committee (BFC). Special thank you to non-B.O.T. members John D. in PA and Jay G. in OH, non-B.O.T. BFC alumna Ava in NY, and B.O.T. participants Chris D. in CA, Rochelle K. in OH, and John S. in CA for their participation and expertise this past year!

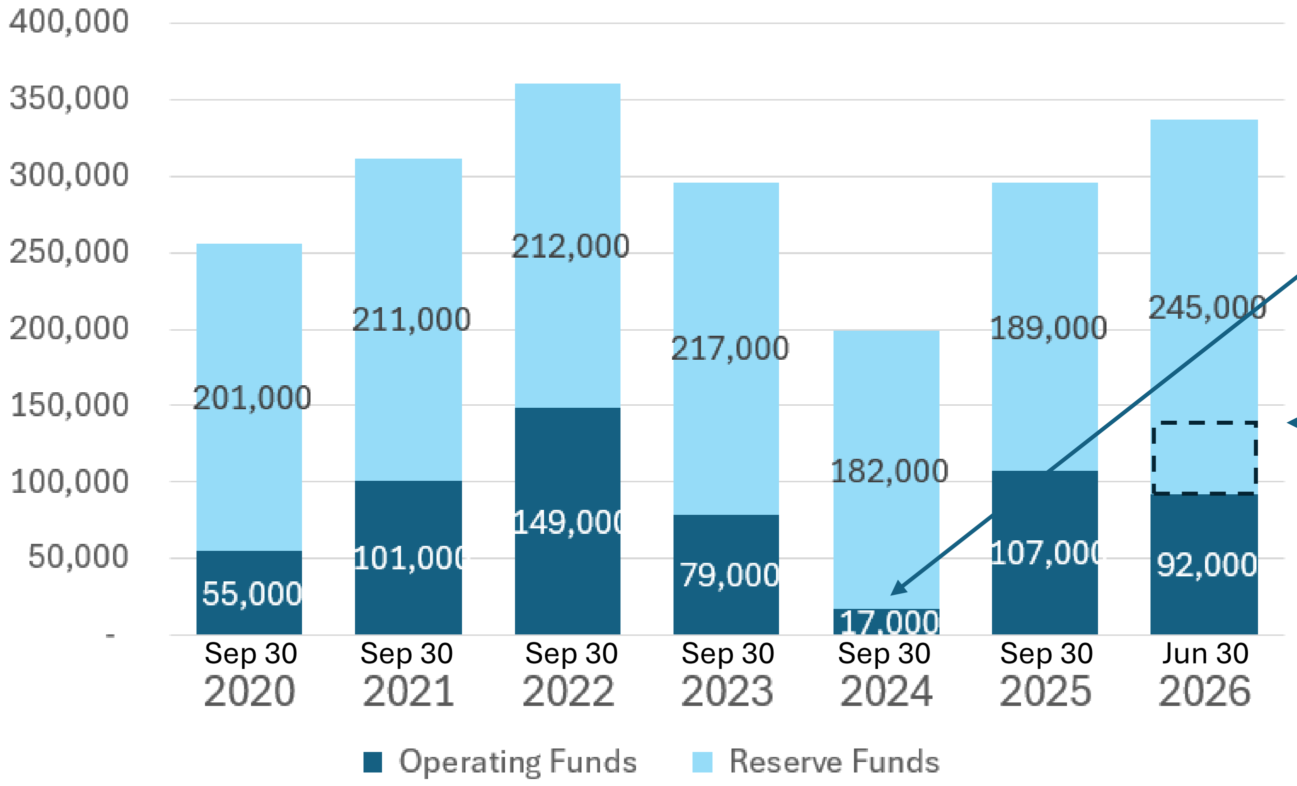
CALL for VOLUNTEERS for the CY 2026-2027 – The BFC needs volunteers to help review the financial position of the Fellowship and to provide recommendations to the Board of Trustees. If you have experience in financial matters, or if you are just interested in learning about S.L.A.A. finances and have a spirit of service, the BFC would love for you to apply! Submit an application at Board Committee Nominee Application (Non-BOT) - Sex and Love Addicts Anonymous (S.L.A.A.)

- Is based on the financial documents provided by our bookkeeper each month, including the Balance Sheet and three Profit and Loss income statements. These are the snapshots of the organization's financial condition and are available for the Fellowship to request.

Balance Sheet Insights:

Two biggest financial accomplishments of the Fiscal Year (FY) 2025-2026:

- Financial recovery continues in year 2! In 2024-2025 we started rebuilding our financial position, which was at an all time low at the end of the prior fiscal year (September 30, 2024). Now, almost two years later, we have built up our operating account to over $100K!
- Paid back the Prudent Reserve (our rainy day funds) the $50,000 we borrowed in FY 2023-2024 to help pay for the last in-person Annual Business Conference/Meeting held in August of 2023.



Our lowest operational funds balance came in 2024, in part due to the large drop in contributions (see bar graph on page 6)

$50,000 transferred to the Prudent Reserve – otherwise the Operating Funds would be $142K at the end of June 2026

$245,000 in our Prudent Reserve is the highest point we have been since 2020

Profit and Loss Statements:

The Profit & Loss financial statements lists the income received by F.W.S. and the expenses the corporation has to pay. Technically, for a non-profit organization like Sex and Love Addicts Anonymous, Fellowship-Wide Services this report is a statement of surplus or deficits. A surplus occurs when our income exceeds our expenses. A deficit occurs when expenses exceed our income. Because most people understand the profit and loss terms, we use the terms “profit and loss,” and “income statement” to refer to these financial statements.

It is important to note that although S.L.A.A.-F.W.S. is classified as a “not-for-profit” organization, such companies are allowed to have a surplus. In fact, we **<u>need</u>** to have surpluses to be able to continue to operate.

Our biggest income categories are contributions (from individuals, meetings, and intergroups) and sales of literature and merchandise. Our biggest expenses are generally payroll for our employees, contract services (including IT and bookkeeping), and facilities and equipment (including our lease).

Bottom Line Up Front: We are running a surplus year-to-date in 2025-2026 that is better than expected

	Q1	Q2	Q3	YTD	Q1-Q3 Budget	VTB	Notes
Gross Income	110,326	107,353	113,443	331,122	287,761	43,361	over-performed budget by 15%
Expenses	90,274	79,083	89,165	258,522	258,559	(37)	RIGHT ON BUDGET
Net Income	20,052	28,270	24,278	72,600	29,202	43,398	

<u>Year-to-Date through June 2026</u>

- The first 9 months of this year have brought in $331K and have required us to pay $259K in expenses. That is a surplus of almost $73K.
- That surplus is ahead of our YTD Budget by $43K.
- Expenses YTD have been right on YTD Budget, under-spent by $37.
- Compared to last year, we are slightly weaker this year: +$73K TY vs. +$83K LY, but LY had a $21K bequest.

Three component parts to running a surplus:

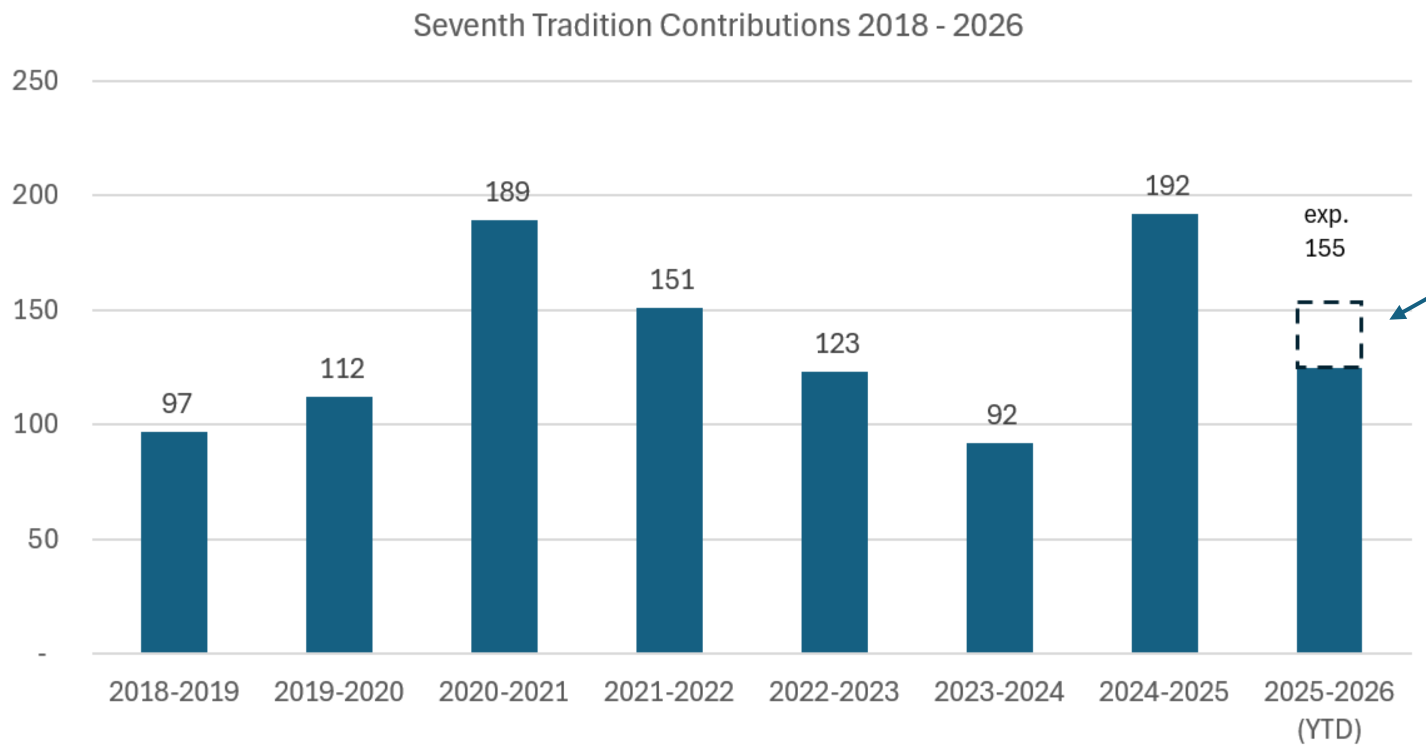
Maximize contributions to FWS

Maximize sales of merchandise and literature

Control our expenses

Contributions: The Fellowship Continues to Give Generously in FY 2025-2026

	Q1-Q3 Actuals	Q1-Q3 Budget	VTB	Q1-Q3 LY	YoY
Groups/Meetings	39,035	26,253	12,782	39,481	(446)
individuals	42,026	35,568	6,458	55,925	(13,899)
* Giving by Individuals	42,026	35,568	6,458	34,860	7,166
* Bequest	-	-	-	21,065	(21,065)
Intergroups	44,350	41,500	2,850	57,329	(12,979)
Total Contributions	125,411	103,321	22,090	152,735	(27,324)



Contributions YTD in 2025-2026

- Contributions account for 38% of our total gross income
- All donation categories are ahead of budget YTD
- Without the bequest, Individuals are giving more than last year
- Groups/meetings are giving the same as last year
- The one entity that is materially less than LY is Intergroups

Not Really a Problem

Note that if we extrapolate 2025-2026 by adding 3 more months using an average of the first 9 months, we will finish at $155K – That would be the third best year, behind last year’s amazing $192K and the COVID-driven 2020-2021’s $189K.

Product Sales (literature and merchandise): YTD $241K

	Q1-Q3 Actuals	Q1-Q3 Budget	VTB	Q1-Q3 LY	YoY
Sales of Merch and Lit	241,199	215,027	26,172	180,667	60,532
E-Book income	9,736	18,802	(9,066)	18,428	(8,692)
E-Journal Income	497	1,332	(835)	-	497
Journal Income	1,550	2,514	(964)	2,349	(799)
Shipping Income	23,622	17,262	6,360	17,156	6,466
Other Income/Subsidies/Discounts	(6,357)	1,503	(7,860)	2,892	(9,249)
Gross Sales Income	270,247	256,440	13,807	221,492	48,755
(less) Cost of Goods Sold	79,945	89,250	(9,305)	71,561	8,384
Net Sales Income	190,302	167,190	23,112	149,931	40,371

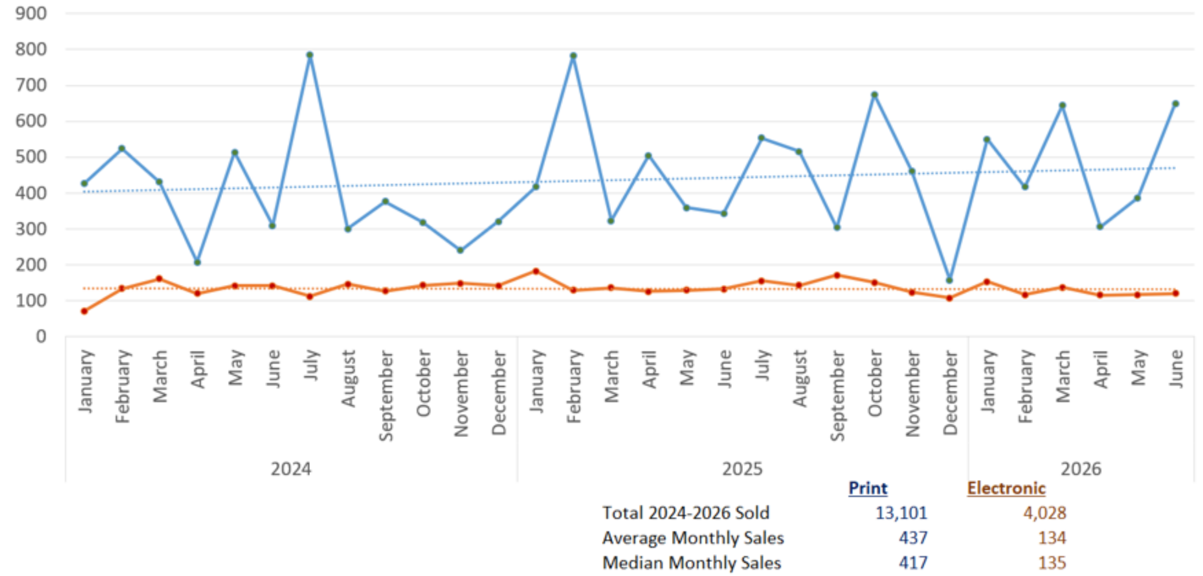
$215K Q1-Q3 Budget was aggressive: favorable by $26K
* AFFL
* 50th Anniversary Merchandise

Sales YTD in 2025-2026

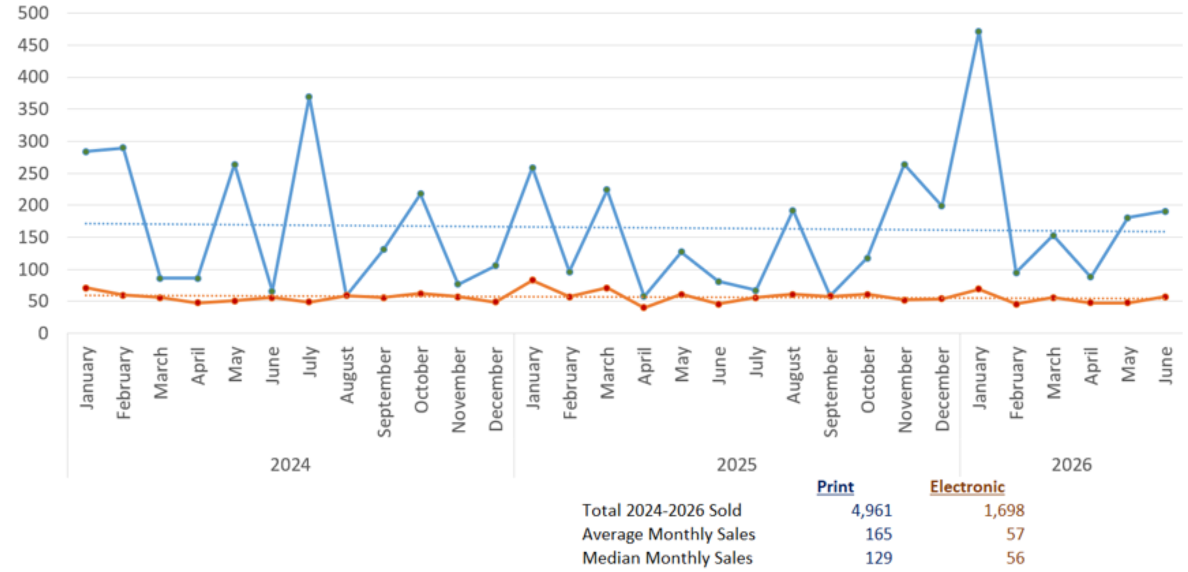
- Total Net Sales are +$23K favorable to Q1-Q3 Budget and +$40K fav. to LY
- This is being driven by sales of our merchandise and literature - $241K, UP $61K over LY
- E-Book income was a strong performer the last two years but is not doing well this year
- Journal subscriptions are down this year

30 months worth of book sales...

2024-2026 Sales of the Basic Text: Print and Electronic



2024-2026 Sales of *A State of Grace*: Print and Electronic



Controlling Expenses: $36 UNDER Budget YTD in 2025-2026!

What do we spend our money on?

Monthly Expenditures
Employee payroll and ST Disability for three full-time employees
Employee development and continuing education
Webmaster/IT contract payments
Property lease (e.g., facility space, parking lot contribution, HVAC)
Equipment leases (e.g., copier)
Monthly bookkeeper services
Shipping costs not paid by customer
San Antonio Facility Security system
San Antonio Facility Internet, Utilities and Energy
Office supplies
Mileage reimbursement
Shopify and other platform expenses
Credit card charges for sales
Bank charges for services
Shipping boxes, tape, packaging

Quarterly or Annual Expenses
D&O insurance policy
Package insurance policy
Workers Compensation policy
Fire and Safety Equipment inspection and maintenance
Software licenses (MIVA, Spotify, QGive, Zoom, QuickBooks)
Legal Fees - (annual retainer)
Accountant's Fees (tax preparation, financial audits)

Periodic Expenses
Literature and merchandise inventory orders
Equipment (computers, servers, furniture)
Legal Fees (ad hoc reviews of copyrights, Bylaws, liabilities, etc.)
Literature and merchandise design
Special projects (e.g., meeting finder redesign)

How are we doing controlling expenses?

Year-to-Date we have spent $258,522. That is against a budget of $258,599. We are $36 under-spent against our expense budget for the first nine months of this fiscal year.

	Spent YTD	Budget YTD	Variance
Total Expenses	258,522	258,559	(36)

Our biggest expenses YTD are: (1) our employee payroll, (2) webmaster/IT services, (3) rent and other payments under our lease, and (4) contract services.

	Spent YTD	Budget YTD	Variance
Employee Payroll	107,870	110,399	(2,529)
Webmaster Services	32,659	41,000	(8,341)
Lease Payments	30,240	27,750	2,490
Contract Services	29,170	18,900	10,270

On average we have about $29K in expenses each month. During the same 9 months last year, we averaged about $27K/month.